

## **Pricing Analyst**

At GTI, we value our customers. We have made it our priority to listen and understand our customers' business ensuring that we keep them updated on all the market trends. It is an ever-changing industry, and it is of utmost importance to ensure that our customers' needs are looked after with the highest degree of accuracy. We push the boundaries of traditional transportation in order that we can provide our customers with every advantage possible to help them grow and be successful in their respective marketplaces.

Reporting to the Director of International Operations, the Air & Ocean Rates Coordinator will play a fundamental role in helping to achieve revenue growth objectives.

You must be comfortable sourcing rates; working closely with the operations and sales teams; customers and our network partners and providing timely quotations.

### **Air & Ocean Pricing Analyst:**

- Have a strong understanding of customers' requirements
- Have strong knowledge of worldwide locations airport & ports

### **Responsibilities:**

- Respond to customers'; sales team as well as inquiries received through our network of agents in a timely manner
- Issue quotes and routings with several options, where applicable, on international Air & Ocean - import & export shipments
- Strong understanding to put together complex rate requests, project cargo
- Follow up on quotes issued
- Well organized, strong international Air & Ocean Import/ & Export background

### **Requirements:**

- Rates and commercial support experience in international freight forwarding
- International Freight Forwarding experience: 3-5 years (Required)
- Continuous and effective management of Key Performance Indicators
- Proficient in both verbal and written French and English
- Strong listening and customer service skills
- Ability to multi-task, prioritize, and manage time effectively
- CIFFA Certification (an asset)

GTI offers competitive remuneration as well as a comprehensive benefit package. Should this opportunity be of interest to you, please feel free to send us your resume at [ohmer.belma@thegtigroup.com](mailto:ohmer.belma@thegtigroup.com)